# For Sale | Business & Real Estate **N**I 1st Valley Commercial Real Estate Services. Worldwide Hoosier Hot Springs 516 Austin Street, Truth or Consequences, NM 87901 516 AUSTIN OSIEF HOT SPRINGS

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# Listing Overview





View the business' website here:

#### https://www.hoosierhotsprings.com/

Sale Price	\$2,000,000.00
Number of Buildings	2
Total Square Footage	5,528 ± SF

- 29 acre feet of commercial hot mineral water rights
- Two (2) wells; 1 is inactive but could be put back into service
- Four (4) private soaking areas

#### **Hoosier Hot Springs**

Hoosier Hot Springs is located in the Hot Springs Bathhouse and Commercial Historic District in Truth or Consequences - a 56 acre historic district that was listed on the National Register of Historic Places in 2005.

Hoosier Hot Springs has three lines of business:

- Hot Springs renovated and reintroduced to the public in early 2024
- Inn/Short Term Rentals 5 renovated units (4 suites and 1 room), opened November 2024
- Residences/Long Term Rentals 7 units
  (4 one bedroom units and 3 studio apartments)

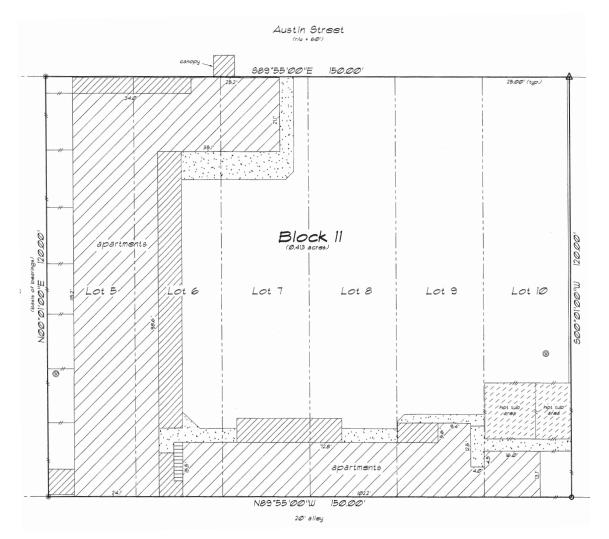
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### Survey & Exterior Photos







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### **Hoosier Hot Springs**

#### **Building One**

Year Built	1936-38
Building Size	2,992 ± SF

- 7 long-term rentals
  - Four (4) one-bedroom units, ranging from approx.450-600 sq. ft
  - o Three (3) studio apartments that are approx. 300 sq. ft. each
  - o Six of the units have backyards that are plumbed for hot springs facilities
- 1 Inn suite
- Original 1937 bathhouse soaking area with private bathroom
- Original 1937 decommissioned spa area, which could be put in service as an additional soaking area
- Guest laundry room, coin-operated machines
- Mechanical room

#### **Building Two**

Year Built	1946-48
Building Size	1,268 ± SF

- 4 Inn units (3 suites and 1 room)
- 3 outdoor private hot springs soaking areas
- Office with laundry facilities and staff bathroom
- 1 hot springs public bathroom



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# **Hoosier Hot Springs**













#### Most of the property has been completely remodeled

Improvements include:

- New mini-splits in all units (2023)
- Hot Springs: 3 renovated outdoor soaking areas (2023 2024)
- **Building 1:** Office with laundry room, 1 renovated Inn suite (2024)
- Building 2: Office with laundry facilities, new construction 2nd floor balcony and portal, 4 fully remodeled inn units including complete replacement of plumbing & electrical systems, new windows and doors, upgraded insulation and soundproofing, building exterior painted (2024)
- **Exterior/landscaping:** Branded front wall and concrete pathways, outdoor office reception area, landscaping and parking lot

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#### Pro Forma

INCOME		TOTALS
Hot Springs Total Apartments (LTR) Total Room & Suites (STR) Laundry Total	\$ \$ \$ \$	206,111 63,900 198,226 1,850
Gross scheduled income (GSI) Less apartment vacancy at 3% GSI Gross Operating Income (GOI)	\$ \$ \$	470,087 1,917 468,170
OPERATING EXPENSES Insurance & Taxes Property Tax Property/Liability Workers Compensation Total Insurance & Taxes	\$\$ \$\$ \$	5,283 14,160 600 20,043
Repairs & Maintenance Repairs & Maintenance at 3% GSI Consumables Total Repairs & Maintenance	\$ \$	14,103 6,650 20,753

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### Pro Forma (Cont.)

Total Admin & Other	\$ 17,110
Total Utilities	\$ 16,380
Total Labor	\$ 124,856
TOTAL OPERATING EXPENSES	\$ 199,141
NET OPERATING INCOME	\$ 269,029

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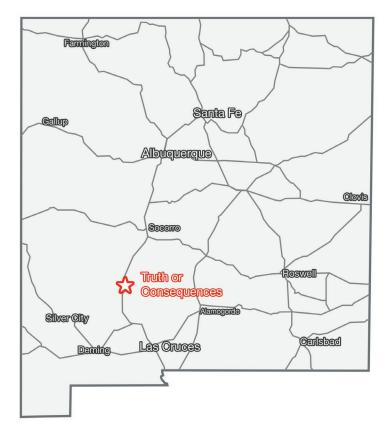
#### Location Overview



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## Location Overview



#### Truth or Consequences, NM

Truth or Consequences, often referred to as "T or C", is a charming resort town located in the heart of Sierra County, approximately 150 miles south of Albuquerque and 75 miles north of Las Cruces. The city is a popular wellness tourism destination, known for its natural hot springs and tranquil desert setting.

Hot Springs and Wellness Retreats: Truth or Consequences offers a variety of historic and modern bathhouses and spas, where visitors can soak in mineral-rich waters for relaxation and therapeutic benefits.

**Elephant Butte Lake State Park:** Located just minutes away, Elephant Butte Lake is New Mexico's largest reservoir, providing opportunities for boating, fishing, swimming, camping, and enjoying scenic waterfront views.

**Historic Downtown and Arts Scene:** The charming downtown area features unique shops, art galleries, and local eateries. It also hosts various community events and festivals, celebrating the town's quirky history and artistic spirit.

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